## #RightVowsCareerPathway part-2

#### 1) CCP (Cut Copy Paste)

#### **Resumes**

It's becoming a custom nowadays to copy CV's from friends and just changing photo, name and contact details

I saw a fresher resume mentioning well versed with UAE labor laws including limited and unlimited contracts, gratuity rules etc. etc.

When we asked about few details, there was just a smile from the candidate

#### Don't

Copy unless you cannot paste!

SOURCE: https://www.linkedin.com/feed/update/urn:li:activity:6481023399228473344

### 2) Need for a Strategic Career Consultation? Talent

1. There are few areas you cannot mention on CV like minimum salary expectations, location, work timings etc. while applying.

(Even If you apply there's a minimum expected salary or location based on that you will only work)

- 1. Sending a CV alone will not have much impact on a recruiter as they won't get a clear picture on your actual skills and abilities by just reading your CV (Most CV's follow CCP (Cut Copy Paste) approach
- 2. 3. As a candidate you should also understand your weak areas including your CV, overall presentations, body language and answering critical interview questions.

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(Note: Getting shortlisted for an interview is only the first step for securing a job) Consultation will help a recruitment agency for a better understanding of your profile and can redirect to interviews as and when they receive job requirements rather than going through bulk CV's

Most people got jobs through **RightVows Job Store** had physically visited our office and done one to one individual consultations.



**SOURCE:** https://www.linkedin.com/feed/update/urn:li:activity:6481375087164514304

## 3) Reference or Recommendation Your Talent

There is a myth among majority of job seekers The easiest and safest way to get a job is by reference or recommendation

If you are asking someone for reference or recommendation, on what basis they will do it?

- 1. Are you a close friend or relative of someone to refer you?
- 2. Had you paid them something?
- 3. Do you possess skills and abilities than others in the competition?

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Again someone who is referring you will be in trouble in future if you are not performing well or leaving job immediately.

You will also always carry a regret that you got a job only through someone else recommendations or recommendations.

Agree or Not?



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**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6481492191012323328">https://www.linkedin.com/feed/update/urn:li:activity:6481492191012323328</a>

#### 4) A Counseling Story

A candidate (fresher) got selected for a sales executive position.

The salary range was between 2K-2.5K

The employer offered a salary of 2350 AED while sending an offer as per their maximum according to their policy (plus commissions)

The candidate is not ready to join if the minimum salary is 2.5k and visited our Dubai office to inform the same

We had few questions

When is your visit visa going to expire?

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Ans: 7 days more

As a sales person which is your prime attraction: Salary or Commissions?

**Ans: Commissions** 

Do you think this 150 AED is going to make such a huge difference in your life?

Ans:No

(If within 7 days if you are not able to find another one the expenses for taking an additional visa will be a ten times more than 150 AED)

Searching for a better job on visit visa and having an existing job is entirely different.

Moreover as a fresher you will definitely have a struggling period till you gain enough gulf experience

The candidate said a big "YES" and accepted the offer!!

**SOURCE:** https://www.linkedin.com/feed/update/urn:li:activity:6482890301991161856

#### 5) Presentation or Representation

From our recruitment experience we understood the fact that most cvs being rejected by employers bcoz of inadequate presentations or representations.

A recruiter who is checking your cv is specialized in recruitment not in your particular industry you are working.

They will be given a set of **JD** (Job Descriptions) and **Key Words** to identify potential candidates

If they couldn't identify it from your CV in a minimum time frame, (10-15 seconds will be the initial screening) your CV will obviously get rejected.(Imagine the number of applications received for each position)

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In most CV's, it's really difficult to identify which **industry** or place a candidate had worked or what **job profile** he or she actually did as everyone use **CCP** (Cut Copy Paste) resumes nowadays

(traditionally passed on through generations)

Recruiters are also in huge scarcity of right talents.



SOURCE: https://www.linkedin.com/feed/update/urn:li:activity:6482891690289000448

#### 6) Review My Profile

The most common sentence used by majority of job seekers on LinkedIn

#### Pls review my profile

By profile review what you actually expect?

A recruiter to go completely through your profile or activity on LinkedIn and understand your profile and find you a suitable job according to your or their choice?

I guess it's practically difficult similar like when you go for a tailor made clothes, you will give your exact measurements

Same applies here too..

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You must give following minimum basic informations also for a recruiter so that their time is also not been wasted

- 1. Job Position looking for. (Don't say "suitable")
- 2. Minimum salary expectations.
- 3. Preferred Location.

Then it really makes a sense!!

Remember: You cannot pour from an empty cup!



SOURCE: https://www.linkedin.com/feed/update/urn:li:activity:6484023718707322880

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#### 7) The Dream Job

Everyone looking for a career change use below adjectives

Better opportunity
Challenging role
Career Change
Explore new opportunities
Suitable opportunities
Immediately available etc etc

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No one had ever landed up in a dream job unless they have started something of their own...

Your responsibilities increases while your profile gets upgraded .Career Shift can't be done in a day or two.

It needs strategic career planning

Agreed or Not?



**SOURCE:** https://www.linkedin.com/feed/update/urn:li:activity:6484024274096091136

**Connecting Your Talent** 

#### 8) Expectation Mismatch

As a job seeker you expect a recruiter to find you a good job.

Shortlist you for interviews

Get good salaries

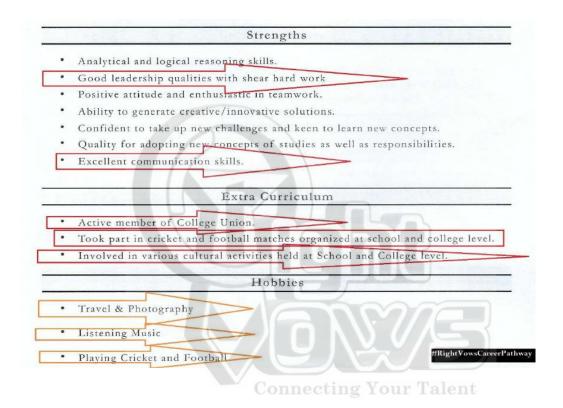
review your profile

http://rightvows.com/

Find a suitable vacancy for you and many more expectations

So why can't a recruiter expect a Good CV from you?

Which can fulfill their requirements at least even 50% rather than usual copying of wordings from Google or filling irrelevant details which a recruiter is not at all looking from your CV?



SOURCE: https://www.linkedin.com/feed/update/urn:li:activity:6484024643668795392

#### 9) Candidate Profiling

Here's how we manage each CVs received at our office.

Our **career expert sits** with each candidate individually to understand their job profile, minimum salary expectations, preferred locations etc.

It helps us to arrange interviews and provide valid CVs to our recruiters

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Sending a cv alone won't do the job for you.

When a recruiter or consultant is able to understand your profile by physical visits As a job seeker, you will also realize where you are actually lacking.

Trust me, it has a big impact on your job hunt!!

We also had 30% **UCP** (Unidentifiable Candidate Profiles) where it's really difficult to identify what job they are actually looking for!



**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6484360969328922625">https://www.linkedin.com/feed/update/urn:li:activity:6484360969328922625</a>

#### 10) **CV Rejection**

Two major reasons why you CV is been rejected

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80% of CVs comes under below categories.

#### 1. **CCP resumes** (Cut Copy Paste)

You will only change your contact details, photo and experience titles (CCP is traditional system passed on through generations)

#### 2. **UCP** (Unidentifiable Candidate Profile)

You won't have any clue what job the candidate is actually looking for. 40% of resume is decorated with **redundant keywords**For example (enthusiastic/ challenging/ dynamic/ exemplary/ multifaceted and the list goes on...)

Most shocking part: Candidate never bothers to change or modify it.



**SOURCE:** https://www.linkedin.com/feed/update/urn:li:activity:6484369732907687936

#### 11) **Tissue and Dustbin**

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Always remember your CV is your #identity not a tissue paper and

Recruiter is not a **dust bin** to throw it always without reading their job requirements (if clearly mentioned)

It's becoming a trend to send CVs to all Whatsapp numbers, personal texts on LinkedIn, all the email ids collected from internet etc...Some are even posting CVs on LinkedIn as public posts.

A recruiter posting a job on LinkedIn can be understood.

But if everyone starts posting CVs too then it will be a mess!



**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6485478256052137984">https://www.linkedin.com/feed/update/urn:li:activity:6485478256052137984</a>

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#### 12) **Professional Development Plan (PDP)**

Is it a fact that majority of people losing jobs nowadays were either placed through reference or strong recommendations who couldn't provide enough value additions to the organization?

I have seen many candidates visiting our office after they lost jobs. Out of which, majority of candidates got their existing jobs through references.

And one thing most shocking

They haven't done any **career planning** before they realized the fact that they are going to lose their jobs.

It's high time for **Strategic Career Consultations** and creating a **PDP** (Professional Development Plan)



**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6485479317039079424">https://www.linkedin.com/feed/update/urn:li:activity:6485479317039079424</a>

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#### **PDP**

If you don't have a proper #PDP (Professional Development Plan)

Your job hunt may be your greatest burden.



SOURCE: https://www.linkedin.com/feed/update/urn:li:activity:6486568422799929344

# 14) Sending Bulk Emails Connecting Your Talent

Lot of people asking me about it

It's just like throwing stones for getting mangoes with your eyes tied

It will work only if

There is a **definite vacancy** in the company which you are sending email and your CV is matching it exactly

It will be a nightmare when

Everyone is sending CVs to same email ids without knowing if a vacancy is there or not (just like taking lotteries)

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Two possibilities you have

- 1. An automatic reply
- 2. The receiver will press Alt+Control+Delete or mark your email as **spam**

Imagine the receiver of email is a human being not a robot.

Also how many of them (job seekers) daily doing it as a last hope!

Agreed or Not?



**SOURCE:** https://www.linkedin.com/feed/update/urn:li:activity:6488735999437443072

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#### 15) **Sympathy**

#### A bitter fact

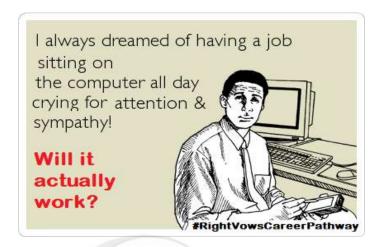
Kindly note that your desperate situations or visa expiry will not be considered as a criteria to hire you for a job.

Moreover it creates a negative impact on job hunt. Nobody wants to borrow your sorrows.

An employer may misinterpret your sympathetic situation as a unfavorable situation as far as **employee productivity** is considered.

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If possible don't advertise your sorrows and desperate situations while seeking jobs.



**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6488738346939052032">https://www.linkedin.com/feed/update/urn:li:activity:6488738346939052032</a>

#### 16) Time and its Value

Time has a value and when someone spends their time for you

You must value it. Make the most out of it.

At our Dubai office we spend time with each candidate visiting our office to understand their profile which is rarely been done by other recruitment platforms.



**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6489086605008175104">https://www.linkedin.com/feed/update/urn:li:activity:6489086605008175104</a>

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#### 17) Fresher entering UAE job market

A fresher entering into UAE Job Market without proper planning for job search

Your visit visa will expire soon. So plan and prepare wisely.

Note: You are on a race with 140+ Nationalities searching jobs.

**SOURCE:** https://www.linkedin.com/feed/update/urn:li:activity:6489087205573791744

#### 18) Working on Visit Visa. What law says?

Never say YES to jobs on Visit Visa in UAE

What the law says

Article 11 of the Federal Law No. 6 for 1973 concerning immigration and residence clearly states that "the alien who obtains a visit visa may not work anywhere in the country with or without pay or for his own".

Additionally, by virtue of Federal Decree Law No 7 for 2007, "a fine of **Dh50000** per worker has been prescribed, in the event the MoHRE finds any employer employing an individual on a visit visa". If the offence is repeated, the fine amount is **doubled**.

Expatriate employers violating the law will be **deported** and **banned** for life from **entering the UAE**.

And for UAE nationals, a six-month prison term will be handed down.

Despite this, all it takes is a scroll online to see numerous job listings that specifically put a call-out for applicants on visit visas.

# Never say yes to jobs on visit visa in UAE #RightVowsCareerPathway

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#### 19) **Sell yourself**

When you copy major contents from resumes of others (CCP Resumes **CutCopyPaste**) there won't be much **differentiation** 

Your resume should stand out from others by showcasing your achievements which is definitely unique from others

Other things are mostly common depending upon job positions

**Differentiation** in your Resume is the key to unlock the possibilities



SOURCE: https://www.linkedin.com/feed/update/urn:li:activity:6493438569187725312

#### 20) Extend of data selling

A candidate visited our office mentioned that she is scared to apply in online as she was looking for a career change after 6+ years in current company.

Applied through one of the top online web sites in UAE

Same day she got a call from top management asking for the reason for a career change now?

She was shocked!!

This show the extend of data exchange happening through recruitment platforms and companies. They sell data without any ethics.

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#### 21) Candidate Profiling

Kindly note that without setting a proper **candidate profiling** of yourself, what all you do for getting a job goes in **vain** 

A recruiter must be able to understand

- 1. What job you are actually looking for including the industry
- 2. It must have **differentiation** from others (It should not be a completely copied one from Google)
- 3. It should have **key words** as per the recruiters JD or it should follow **ATS** (Application Tracking System)
- 4. It should not have more than 20% redundant key words (Say dynamic, excellent, exemplary, multi-tasking, energetic etc.)
- 5. It should say about your achievements, professionalism and what you actually do in a proper simple communication language.

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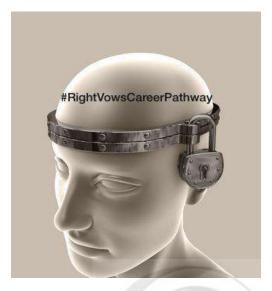
#### 22) **Psychological Barriers**

The greatest psychological barriers for job hunt for freshers visit

- 1. Google a resume format and copy details from it and insert yours
- 2. Take multiple copies of cvs for distributing to friends and companies
- 3. Do not rely on any recruitment agencies or consultancies for job. They are making huge money
- 4. Reference is the best way to get a job
- 5. My CV is perfect and am fit for any job. I don't want to know how the job market at all!
- 6. I don't need any preparations for attending an interview and my experience in home country is more than enough to get a job.
- 7. Collect as many email ids as possible and apply for every vacancy coming online whether it's matching or not
- 8. Ask everyone for jobs without thinking what situations they are actually in.
- 9. Walkin Interviews will be crowded with people. So better not to waste time.
- 10. And finally the same old story "Market is down" there are no jobs available even though your friends are actually working

Trust me, If you are willing to change or come out of this beliefs things will work out.

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#### 23) **Briefing Session**

Yesterday we had **Walk-in** interviews held at our Dubai Office for Front Desk executive cum receptionist position for female candidates

Since people still believe it's a wastage of time to attend Walk-in interviews as they imagine huge crowd. So only a few turned up for interviews

We have informed few candidates the reason for not being shortlisted in **debriefing session** even though they might have felt bad

□ Few were not in professional attire and face appearance sweaty
□Some were really nervous to face the interviewer or do a proper self-introduction
Some came with worst CVs with nothing mentioned about their skills or job they ar interested even though they were really good at presentations and we had shortlisted them

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I believe those rejected also left with a positive smile as they understood scope for improvements

We as recruiters, must do **debriefing sessions** after taking interviews so that candidates can improve on next GO!!

Agree or Not?



SOURCE: https://www.linkedin.com/feed/update/urn:li:activity:6494472707051216897

#### 24) Simple things matters the most

You don't need huge investments for simple things which make a huge difference in job interviews

- 1. Knotting a tie
- 2. Making a proper haircut or trimming your beard
- 3. Keeping your face fresh and clean before attending interviewer
- 4. Putting a basic makeup or combing your hair properly
- 5. Drinking a glass of Water/ taking a mouth freshener
- 1. Carrying a professional resume

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#### 25) Let me know

A common lame question mostly used by job seekers to all recruiters or consultancies!!

If you have any opportunity pls LET ME KNOW!!

Shall we ask the candidates if you see any vacancies posted by us which is matching your profile pls **LET US KNOW**??

Don't you think the other one is more effective?

We have been posting so many vacancies through our platforms.

Without checking it properly majority of candidates use the term LET ME KNOW

As a candidate you will be knowing which position suits you better than us.

So next time when you see a vacancy matching your profile DO LET US KNOW

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#### 26) Strategic career consultation

Why you need a career consultation?

□To understand where you lack in job hunt
☐ How to go for a career shift.
$\Box$ To make a recruiter understand your profiling including job preference/salary expectations/work location etc.
A friend or relative might not be that much helpful than expertise recruiters who are into

You normally goes to regular colleges for completing your degrees (not distance studies)

When it comes to job hunt, (which is also a job) which needs proper training where a systematic learning methodology to be followed, we always rely on traditional ways.

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#### 27) Find the Entrepreneur in You!

Ryan ToysReview started out slowly until a July 2015 video went viral. The video featured Ryan opening and reviewing a box containing more than 100 toys from Pixar's "Cars" series. It has close to 800 million views.

The channel now tends to review new toys or kids' food products, and the videos usually feature earnest and enthusiastic commentary from Ryan with off-camera guidance from his parents.

Channel has currently audience of 10 million subscribers.

# A 7-year-old boy is making \$11 ting Your Talent million a year on YouTube reviewing toys

John Lynch Jul 19, 2018, 9:19 AM ET



**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6495976908898041856">https://www.linkedin.com/feed/update/urn:li:activity:6495976908898041856</a>

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#### 28) **Cracking Interviews**

**Cracking Interviews** is to be taken care with utmost seriousness

People mumble when you ask

- 1.Tell me about yourself
- 2. Why you want to change job

We had a candidate interviewed by our client who has excellent marketing skills but rejected for a simple answer

The interviewer asked: I have noticed that you are changing companies frequently

The answer: Actually I don't like to work in a company for more than a year. I wish to explore new possibilities.

From the candidate point of view, it's fair: but you have to identify where you stand and use your logic!



**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6497044906324922368">https://www.linkedin.com/feed/update/urn:li:activity:6497044906324922368</a>

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#### **Jobseekers**

The most important thing happening around you is Life Itself

Jobseekers must watch

**SOURCE:** https://www.linkedin.com/feed/update/urn:li:activity:6498149965930553344

#### 30) Hungry

For someone else to understand you are actually hungry there are two ways

Either you should tell it or someone should realize it from your expressions

Same applies for job search

Mostly recruiter won't get any clue what job candidate is actually looking for from CV. They expect recruiters to read it from the experience they hold in multiple sectors.

To read it from your expressions you need to have a face to face interview

If the first one goes wrong (not telling you are hungry) how the second option will work?(the interview)

Like suppressing hunger (your actual skills) from cv and imagining that someone will order food (job) for you is the ground reality actually takes place.



**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6499238067562479616">https://www.linkedin.com/feed/update/urn:li:activity:6499238067562479616</a>

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#### 31) A great message to job seekers



**SOURCE:** https://www.linkedin.com/feed/update/urn:li:activity:6499238666970456064

#### 32) **Profile Pictures**

We put the best profile pics in our DP's On WhatsApp, LinkedIn, Facebook or other social media platforms

But when you send across your resumes to companies you still have confidence on your 5 year old passport pic.

Not have any seriousness to change or time to update!

A candidate got rejected by HR for a simple reason

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If the candidate is that much lazy even to change a 5 year old pic in his cv how much seriousness he will have for his job?

Small things matters a lot!



**SOURCE:** https://www.linkedin.com/feed/update/urn:li:activity:6501042098236682240

33) If the same old cv with a copied career objective (say looking for a challenging job or any suitable position where you will be able to achieve organizational goals)

Google copied job responsibilities or

the redundant key words used in your cv (dynamic, enthusiastic, positive, punctual etc. ) not bringing any positive results it's time to come out of the box!

Your cv must reflect what you actually are or your unique career achievements which differentiate you from others.



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**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6501043975393251328">https://www.linkedin.com/feed/update/urn:li:activity:6501043975393251328</a>

#### 34) **Basic Expectations**

Common basic expectations from every job seeker
☐ Ability to work under pressure
☐ Positive Attitude
☐ Good Communication Skills
☐ Multi-Tasking
☐ Leadership
☐ Team Work
☐ Hardwork/ Dedication
☐ Target Oriented
Are these skills to be specifically mentioned in your cv?
Can we add more your achievements rather than usual copied skills?
expec: ations \

**SOURCE:** https://www.linkedin.com/feed/update/urn:li:activity:6501044277236338688

#### **Appearance matters in Job Search**

Whenever you're applying for job whatever the position be, must keep in mind **Appearance matters** 

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The job market is a competitive place in which you should use all the tools at your disposal to gain positive attention from employees.

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No matter what job you're applying for, keep the level of professionalism expected from employees. Even if you know that employee has quite relaxed dress code for his workers, you should keep up your appearance.

Making the right impression with your dressing during the interviews can be the make or break factor in giving you a **Leg up** over other similarly qualified candidates for the position. Always try keeping the strongest and most positive impression possible.



**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6501787246478352384">https://www.linkedin.com/feed/update/urn:li:activity:6501787246478352384</a>

#### 36) Are you in the middle of Dream job search???

Yes!!! Job searching is a hard work and it's sure a challenge. There are a lot of ups and downs in life and job seekers may feel frustrating or to give up. But, feeling motivated is one key to job search success.

Just think in this world not only you are the one searching for job, there is lot of people around who are struggling. But they have once pushed through and found the job of their dreams.

Work Hard, Dream it, Make it happen....!

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**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6501787455623139328">https://www.linkedin.com/feed/update/urn:li:activity:6501787455623139328</a>

#### 37) I Am Looking For a Job

(The most popular word used by job seeker in any conversation)

If the recruiter asks a counter question-What type of job?

Here comes the reply-Any job like admin, operations, customer service, sales etc. etc.

Then recruiter shoots the important question-Which Industry?

The answer will still be the same- Any Industry

An admin job in a logistic Industry will be totally different from an banking or telecom

There should be knowledge of minimum basics about industry

This lack of **focus** is one of the major reasons for you, to be desperate and getting rejected.

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#### 38) **Job Search as a Job Itself**

How many of us considered job search as a job itself?

You need a proper consultation first to understand the rules of the game

It's similar like what you have learned in your academics.

☐ Searching and finding a right job is an art and a career expert can explain to you in most promising and professional way

Job Search is not limited to just applying online and leaving everything to recruiters

✓ □You have to be aware of your resume

△ How good are you in presenting yourself for an interview and much more

Just follow successful people in their job hunt

I bet they have done something different!

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#### 39) Achievements

Your achievements is what differentiates you from the rest on your cv

Rather than putting daily routines or responsibilities (say for any admin job, most among us put in CV)
□ sending emails □ answering calls □ greeting customers etc. etc.
Focus on what are your accomplishments or achievements?
What value addition you brought to the organization?

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**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6503578762901323776">https://www.linkedin.com/feed/update/urn:li:activity:6503578762901323776</a>

#### 40) The Change Challenge

It could be thousand times more effective if u can remove from your CV- "looking for a **challenging** role" and specify what roles you are looking for and which industries...!! (Am sure 90% candidates do the same)

Then it won't be a great #challenge for recruiters or employers to identify your job roles!

Instead of rectifying our mistakes there is no point in blaming recruiters or job market!

If there are no opportunities in market, how others are getting jobs?

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**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6503579042502012928">https://www.linkedin.com/feed/update/urn:li:activity:6503579042502012928</a>

#### 41) Content repetition

If you are buying a bottle of water from different company outlets you are buying water only...(only the company name changes)

Similarly same experience been repeated in almost all resumes with different company names

Most of them carry multiple resumes (Say for sales, accounts, admin etc.)

But the core content (water) remains the same only

To mix colors in water to have a differentiation you need to put extra efforts!!

Work on your cv or seek professional assistance.



**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6503953505986932736">https://www.linkedin.com/feed/update/urn:li:activity:6503953505986932736</a>

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#### 42) **Job Hunt**

Normally we define recruiters based on not getting proper feed backs!

We even judge market conditions, do comparisons and put negative comments

We actually only think about our-self in Job Hunt.

Least bothered about understanding the job roles, industry specifications or the time constraints of others.

It's very easy to judge things unless we haven't tried to define ourselves!

Your greatest friend and enemy lies within yourself!



**SOURCE:** https://www.linkedin.com/feed/update/urn:li:activity:6506485133682536448

#### 43) Waste of time

Candidates coming on visit seeking jobs normally comes without a **background study** of the place or job market

Each day pass by with a mountain of stress as expenses getting piled up!

In regret, there is always a tendency to make themselves punished for it

1. □ Dropping CV's door to doorwalking long distances.

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- 2.  $\Box$  Completing a minimum target of sending CVs to all the email ids collected. (500 emails per day is the email limit for gmail)
- 3. □ Uploading CV's to all known online platforms

I believe, if you have done a proper planning or got a strategic career consultation, things would be much easier.



**SOURCE:** https://www.linkedin.com/feed/update/urn:li:activity:6506486064314707968

#### 44) Walk-in interviews

Why you need to attend **Walk-in interviews**?

Not to see a big crowd and go back with desperation and negativity

To explore the possibilities of physical networking

You will meet many desperate job seekers for sure..

Interact with them, exchange contacts booz you will never know from where the help comes!

We have met a candidate who visited our Dubai Office for thanksgiving to our Strategic Career Experts

He was always hesitant to attend Walk-ins.

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He got job from someone whom he me met at one walk-in interview and got information on a potential job opportunity which was matching his profile

Note: sometimes Google alone can't show the ways!



**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6506486358977150976">https://www.linkedin.com/feed/update/urn:li:activity:6506486358977150976</a>

#### 45) **Never follow this**

Maybe one out of 10 will send you a letter or an email telling you that you didn't get the job. Maybe one out of a hundred will tell you this over the phone.

Most of the time you will hear nothing. That is why you have to put your own time  $\Box$  limit on all of this.



SOURCE: https://www.linkedin.com/feed/update/urn:li:activity:6508918520632446976

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# 46) Commitments Or Dedication

Do these phrases carry any sort of **commitments** or **dedication** from your end while asking for a job?

Mostly job seekers make job requests using below phrases which are most common but no clarity at all

If you have no clarity or dedication in what you are asking how could you expect the same from others?



**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6509016194530541568">https://www.linkedin.com/feed/update/urn:li:activity:6509016194530541568</a>

# 47) **Proper Homework**

Without proper homework and scratching your head out of stress for not getting a job/interview will never help you to get a job very next day but....

it can ruin your peace of mind today- That's for sure!

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**SOURCE:** https://www.linkedin.com/feed/update/urn:li:activity:6509017235577765889

# 48) Strategic Resume

When you apply for a job online, your resume isn't typically going directly to a recruiter or hiring manager. It's first being processed by an ATS (Applicant Tracking System)

Whether that human recruiter ever sees your resume could depend on how well your resume is optimized for ATS algorithms.



**SOURCE:** https://www.linkedin.com/feed/update/urn:li:activity:6509017440138170368

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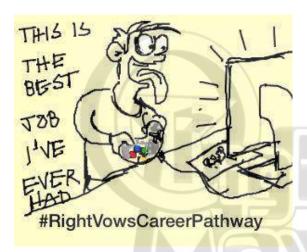
# 49) **Job seekers becoming job testers**

The one of the main reasons for not getting responses for jobs applied is bcoz job seekers became **job testers** nowadays

They clearly know that they are no way eligible for applying based on **Job Descriptions** 

But similar like playing video games, just simply applying everywhere or they find some sort of happiness in blindly applying!

It's high time to try something different.



**SOURCE:** https://www.linkedin.com/feed/update/urn:li:activity:6509017698356289537

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# 50) 90% LinkedIn Connections starts with the below conversation..

Not even want to know what is actually suitable or is there any opportunity with the recipient where the candidate can fit in.

Anyone believe this is going to work?

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Hi Sir/Madam,

Can I have your email?

For?

To forward my CV

If any vacancies matching my profile pls

let me know!!

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**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6509018604430811136">https://www.linkedin.com/feed/update/urn:li:activity:6509018604430811136</a>

# 51) The reasons why Employers asking UAE Experience?

- 1. You are a complete fresher in the country eventhough having home county experience
- 2. Your expectations are always high. It takes at least 3-6 months to settle yourself. The visa costs and salaries must be paid by employer. You always have a tendency to switch Job during this period
- 3. You are completely unware of the Rules/places/work culture of the country.

**A Reverse Thought Process** - Imagine someone working in UAE for years coming to your home country for a job. How will it be?

**Tip** - Try finding a job which even if not matching your experience. Gain some experience and later you can switch.



**SOURCE:** https://www.linkedin.com/feed/update/urn:li:activity:6509020733404995584

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# 52) Effective communication

The adjectives added to the word **JOB** are purely related to individual perceptions.

Some may think salaries, work culture, locations, timings or easiness of work etc. etc.

You can't expect the recipient to understand what actually you meant!

So next time when you coin these words try to be more specific

Effective communication matters in Job Hunt



**SOURCE:** https://www.linkedin.com/feed/update/urn:li:activity:6509028468670468096

# 53) You should know what should be your profession

Once you know you must excel in it.

**SOURCE:** https://www.linkedin.com/feed/update/urn:li:activity:6509029450833846272

#### 54) **Comfort Zone**

Staying in, Comfort Zone  $\Box \bigcirc$  does not equal success.

"COMFORT" can easily give you a sense of security, not the levels of success.

Reach out to grab higher levels by saying Yes to new opportunities.

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No jobs are 100% secure, but people once in comfort zone won't accept the fact
Stay reactive instead of proactive if you have your talents in you.

We will help you support and find the right opportunity when the time is right.



SOURCE: https://www.linkedin.com/feed/update/urn:li:activity:6509998979055480832

# 55) Why Can't We Even Make A Try??

I have noticed this quite often that candidates after receiving interview notification, do not inform the HR in time that they would not be able to attend it. When we contact them, their reasons are:

I expected a higher package or there will be a lot of candidates.

Every time you receive an interview call/email, before stating reasons mentioned above, ask yourself:

Will I 100% clear the interview in the first attempt?

I admire those candidates who attend as many interviews as possible – as their aim is not just to get a job but to understand the areas of improvement and become more confident.

I appreciate our founder EBIN ELIAS encouraging the candidates to attend more and more interviews with a mindset that "Don't get discouraged because you did not clear;

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rather take it as a feedback and work on those areas, so you are prepared for the next one".



**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6513351578857103360">https://www.linkedin.com/feed/update/urn:li:activity:6513351578857103360</a>

56) **Suitable:** (meaning as per Google)

right or appropriate for a particular person, purpose, or situation.

Eg:-"these toys are not suitable for children under five"

What suits you cannot be understood by someone else better than yourself

Be specific on your job requirements to employers

Atleast, please convince yourself before seeking assistance from someone else.

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Thanks for connecting Ma'am.

I'm looking for another opportunity.

Kindly update me you have any suitable position for me.

Thanks and Regards

**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6513352502803558400">https://www.linkedin.com/feed/update/urn:li:activity:6513352502803558400</a>

# 57) How to get connected on LinkedIn via personal message

Am getting so many personal messages asking how to connect with recruiters for seeking jobs

Hope this helps.

Note:-Only go ahead with conversations if Mr:Y responds to your messages

**Self-Respect** matters a lot.



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# 58) Are you using a CV or a RESUME while applying for jobs in GCC?

I believe it should be a **Resume** 

Check the difference properly

For Professional Resume Assistance.

Category	Curriculum Vitae	Resume  A summary of your experience and skills that are most pertinent to the job		
Essence	A full list of your professional and educational history			
Length	Not restricted; 5 - 10 - optimum for a seasoned academic	1 to 2 pages		
44 1 0 0 0				
#RIGN Publications	tVowsCareer	Pathway		
Publications		Rarely		
Publications Style and	Yes - full list	Rarely  Very important/Make it easy to		

**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6520879605065318400">https://www.linkedin.com/feed/update/urn:li:activity:6520879605065318400</a>

# 59) **Professional Resume**

You feel excited when you meet someone familiar among strangers.

A recruiter feels the same way when he receives a **professional resume** among a bulk number of irrelevant applications.

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So how do I stand out you ask? The answer is Presentation.

You may have all the qualifications that the recruiter is looking out for; but If the resume is not presentable, there might be a fat chance that your experience, skill goes unnoticed and you become part of the bulk.

Presentation matters a lot during job hunt as the chances increase on getting shortlisted/noticed as you stand out from the crowd.



**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6520969717472161792">https://www.linkedin.com/feed/update/urn:li:activity:6520969717472161792</a>

Connecting Your Talent

#### **Get To The Point**

A lot of times I have seen candidates beating around the bush at the time of interviews.

For example, a very commonly asked question by a recruiter for an outdoor sales job-How do you source business?

Candidate's answer - Google, yellow pages or cold calling.

Let's look at another scenario, a candidate who came for a banking interview was asked-Why are you selecting a banking job?

The candidate answered- To explore more into banking or for a challenging career.

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Fact- Everyone knows that there is not much to explore in the banking industry since it is not that complicated in UAE.

Result- These answers sound unrealistic to the interviewer and makes his decision to skip to next candidate easier.

You need to be **well prepared** to answer the strategic questions put forth at the time of interviews.

But we have got that covered! Want to know more?



SOURCE: https://www.linkedin.com/feed/update/urn:li:activity:6520971169917693952

# 61) **Professional Resume vs Traditional**

You may have completed your education through regular studies as you are aware it has to be so.

You use the best profile pictures to make yourself visible in social media profiles.

But when it comes to a CV, most of us go with the traditional way of presenting ourselves (mostly copied contents)

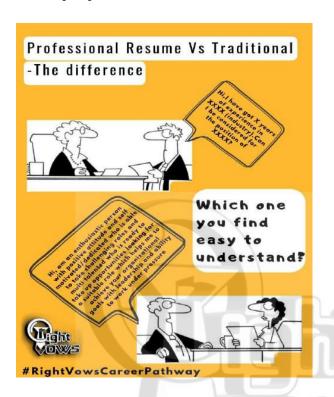
Say:

	1 .	. 1	1 .	1 .	C 11		11 '
Ι Δ	nhoto.	taken	during	academics	or preferably	v a ver	y old picture.
$\Box \Lambda$	photo	taken	uuring	academics	or preferable	y a vci	y Old picture.

☐ Lengthy and meaningless statements.

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□Complicated words which you yourself are not certain of.
□Unwanted content which holds no relevance for an Employer for instance, family details, passport number, hobbies, declarations etc.



**SOURCE:** https://www.linkedin.com/feed/update/urn:li:activity:6520972051287764992

# 62) Finding a job can be tricky.

There are tremendous resources that can help you succeed.

Are you searching in all of the conventional places without success and wondering where all the jobs are?

Learn what you can do to be more successful at finding a job.

The following are common concerns and suggestions for those in the job-search process

☐ Make your job search a **full time effort**.

☐ Understand where people get jobs

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- ☐ Encourage your contacts to keep you informed.
- ☐ Work with a #mentor or #job\_coach to practice your networking skills.



**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6520973085246615552">https://www.linkedin.com/feed/update/urn:li:activity:6520973085246615552</a>

# 63) Let me have a different thought today

The real character of a person can be identified in the below situations at its best even though people pretend to be professional and genuine.

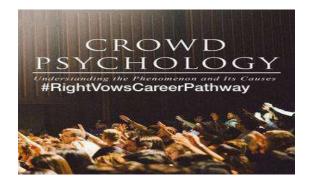
- 1. When someone is in a crowd having similar wave lengths ( Crowd Psychology )
- 2. When someone is in darkness (Having the confidence that there is no witness)
- 3.In a terrific situation where his/her life is in danger (say an accident)

People acting smart and professional in social media platforms tends to be so unprofessional in a crowd.

I had witnessed this on LinkedIn where out of desperation, unethical comments posted against recruiters

Agree or Not?

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**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6520973770939826176">https://www.linkedin.com/feed/update/urn:li:activity:6520973770939826176</a>

# 64) Is your CV/Resume Achievement Oriented?

There are two scenarios in Resumes.

Let's look at the following example:

A Receptionist/Office Secretary CV with JD:

Meeting/Greeting Customers/Attending calls/Sending Emails etc.

This is a classic example of **Responsibilities Oriented** resume. You can easily copy and paste job responsibilities from Google.

The same CV showcasing your achievements:

- Developed a system of customer service an online system of appointments or responses created for each customer visiting our office
- Sending personalized wishes on special occasions to our customers thereby increasing the customer base and brand reputation.

This is an **Achievement Oriented** resume which is definitely going to make an impact on the recruiters.

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**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6520974481039691776">https://www.linkedin.com/feed/update/urn:li:activity:6520974481039691776</a>

# Ever wondered, why am I not getting responses while applying?

Did you know? 90% of the online job applications go through **ATS** (Applicant Tracking System)

Let's analyse the following scenario and understand how the process works.

A minimum of 500+ applications are received for each job posted online. So it will probably take 500 odd minutes or 8 hours if a recruiter gives one minute to each CV!!

Imagine how time consuming would that be.

So what is the solution you ask?

The **Key Words** read by the system. That is the master key to get shortlisted.

Make your resume ATS friendly.

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**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6520975660066922496">https://www.linkedin.com/feed/update/urn:li:activity:6520975660066922496</a>

# 66) **SECOND OPINION**

When your healthcare provider recommends surgery, a major procedure or treatment, it's smart to get a **second opinion** from another expert.

Similarly don't you think it's advisable to go for a **second opinion** from a **Career Expert** when

☐ Your job hunt is unclear
☐ You've been told that the market is down
☐ You are under too much stress onnecting Your Talent
☐ The recommended job search is traditional, waste of time or experimental
$\square$ You have a choice of job hunt options, but confused which one is better
$\Box$ The recruiters/employers are not responding to your applications as expected.
☐ You have lost confidence in yourself or Job Search.
Does that sound <b>relatable</b> ?

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SOURCE: https://www.linkedin.com/feed/update/urn:li:activity:6520976548542148608

# 67) For jobseekers applying online must understand how ATS (Applicant Tracking System) works!!

We make ATS friendly professional resumes

**SOURCE:** https://www.linkedin.com/feed/update/urn:li:activity:6518591636451229696

# The difference between one who quits and one who showed up

The betrayals..struggles...rejections The rumors....and

Job seekers it's not easy to land in a job

Show up!!

**SOURCE:** <a href="https://www.linkedin.com/feed/update/urn:li:activity:6519189946790703104">https://www.linkedin.com/feed/update/urn:li:activity:6519189946790703104</a>

# 69) Applicant Tracking Systems

90% of large companies using software (**ApplicantTrackingSystems**) to manage the resumes they receive,

It's more important than ever to have a smart resume.

Whether it's a recruiter, HR, or the hiring manager, they'll spend seconds deciding whether you're a potential match - and whether to interview you.

So the lengthy cv is not the cup of tea but the **keywords** which can pass **ATS** 

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**SOURCE:** https://www.linkedin.com/feed/update/urn:li:activity:6519272080201093120

#### 70) **Be Realistic**

Most of the times, we try to use unrealistic phrases on cv/resumes.

When recruiter asks the candidate about it, they either becomes speechless or are unable to explain what they actually meant!

This happens because of the CCP(Cut Copy Paste) effect!!

Be **realistic** and genuine as much as possible about your career summary, professional skills and job description.

That will add more value to your CV and make you more confident.

# CAREER OBJECTIVE #RightVowsCareerPathway

To be part of a progressive organization, which will give me an opportunity to excel in my career, at the same time .perform exceeding expectation of the organization

I would like to utilize my education and thought process and skills in all the possible way to grow along with the company

**SOURCE:** https://www.linkedin.com/feed/update/urn:li:activity:6520057201002938368

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# 71) **Job Platform**

Imagine.

You are hungry and went to a hotel.

The waiter tells you he has Veg/ Non Veg, Spicy/ Normal

Will you tell the waiter to bring anything or will you order something that you prefer?

I am sure you would order something that you like and is budget friendly too.

If you are particular about your food, then why can't the same be applicable while approaching a Job Platform when you are equally hungry for a Job in your preferred industry with the desired salary?



SOURCE: https://www.linkedin.com/feed/update/urn:li:activity:6520250048264138752

# 72) Please note: We don't have the following positions available:

□Any	J	o	b
------	---	---	---

☐ Any **Suitable** Job

□ **Challenging** Job

**Suitable Opportunity** 

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# □ Any Vacancy

# **Better** Opportunity

All our vacancies have specific titles and clear job descriptions

Please don't use these phrases while requesting for job from recruiters/employers

If you can't be specific with YOUR choice, don't expect the recruiter to be specific too!!



SOURCE: https://www.linkedin.com/feed/update/urn:li:activity:6521241378771566592

# 73) Grades are good but they don't define you!

Courtesy: Jayshetty

Someone who keeps inspiring me most

SOURCE: <a href="https://www.linkedin.com/feed/update/urn:li:activity:6503917220991733760">https://www.linkedin.com/feed/update/urn:li:activity:6503917220991733760</a>

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